

From the authors of



RE-INVENT

Your Real Estate Investor Business



Announcing the **NEW Certified Investor Agent Specialist** Designation from CDPE author Alex Charfen. The CIAS Designation shows you how to **add consistent, predictable income** by filling your *Investor Pipeline*.



"The calculators and pre-formulated worksheets make getting useful information to clients a cinch!"

AARON EDWARDS
ALL STARS REALTY

"Since my return I have found an investor that is having me put together a portfolio of 10 properties that are low risk with good returns. He said if the numbers work, he will buy all 10."

NATHAN ABBOTT
RESORT QUEST

"This CIAS training was a lot more than what I expected. It was great to feel as though I received more than what I paid for--before the course was even over."

GERRY DOMBEK
JOHN HALL & ASSOCIATES

Register by **2/28/11** & **SAVE \$300!**

Non-promotional price \$799

Limited Time Offer

Online Use Code: FID300

You are entitled to a **special rate of \$499** due to your affiliation with:



FIDELITY NATIONAL TITLE
INSURANCE COMPANY

Fiesta Resort Conference Center

Regular Price:

2100 S. Priest Drive

Tempe, AZ 85282

~~\$799~~

6 Hrs State CE credit Approved

Limited Time Offer:

April 6th & 7th, 2011

4 x \$129

Registration: 8:00 am

Class: 9:00 am - 5:30 pm

or
1 payment of \$499

Expires 2/28/11

You'll Learn How To:

- Understand why 51% of investors did NOT close with an agent.
- Convert your business from a Reactive to Proactive Investor Model.
- Break through the seasonality of the typical real estate business.
- Educate clients on how real estate outperforms other investments.
- Decode and dispel myths about the real estate investor.
- Identify the 5 Types of Investors & handle their common objections.
- Leverage the Investor Compounding Effect to close 100 extra deals!

Your CIAS Designation Includes:

- Calculators for CAP rate, cash-on cash return and ROI
- Investor presentations to educate your clients
- Customized marketing to attract investors
- Property deal flyers to promote opportunities
- Monthly webinars with insights and ideas
- Access to the nationwide CIAS network of agents

Name: _____ Company: _____

Billing Address: _____

City: _____ State: _____ Zip Code: _____

Phone: _____ Fax: _____

Credit Card Type: _____ Credit Card Number: _____

Expiration Date: _____ Security Code: _____ Email Address: _____

Total Authorized Charge: \$499 4 x \$129 Signature: _____ Acode: Mhathorn

Phone: 800.482.0335

Fax: 888.527.3570

www.cias.com

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