



# Orange County Market Update - JUN 2019

County Percentage Change : -37.37 %

2018 JUN Sales: 3,371 2019 JUN Sales: 2,454

|                  |       | Single Family Homes |          |          |          |              |                |              |             |                |          | Condominiums/Townhomes |          |          |              |                |              |             |                |  |  |
|------------------|-------|---------------------|----------|----------|----------|--------------|----------------|--------------|-------------|----------------|----------|------------------------|----------|----------|--------------|----------------|--------------|-------------|----------------|--|--|
| CITY             | ZIP   | YTD 2019            | YTD 2018 | JUN 2019 | JUN 2018 | JUN CHANGE % | PRICE PER SQFT | MEDIAN PRICE | SQFT CHANGE | TURN OVER RATE | YTD 2019 | YTD 2018               | JUN 2019 | JUN 2018 | JUN CHANGE % | PRICE PER SQFT | MEDIAN PRICE | SQFT CHANGE | TURN OVER RATE |  |  |
| ALISO VIEJO      | 92656 | 99                  | 106      | 24       | 26       | -8% ▼        | \$417          | \$806,354    | 0%          | 3%             | 248      | 255                    | 35       | 49       | -40% ▼       | \$418          | \$524,171    | 0%          | 5%             |  |  |
| ANAHEIM          | 92801 | 91                  | 103      | 10       | 13       | -30% ▼       | \$365          | \$610,150    | -2%         | 3%             | 40       | 33                     | 8        | 8        | 0% ▲         | \$342          | \$411,625    | -5%         | 6%             |  |  |
| ANAHEIM          | 92802 | 70                  | 82       | 12       | 15       | -25% ▼       | \$375          | \$600,667    | -10%        | 3%             | 24       | 81                     | 3        | 18       | -500% ▼      | \$382          | \$530,333    | 1%          | 7%             |  |  |
| ANAHEIM          | 92804 | 183                 | 204      | 20       | 38       | -90% ▼       | \$351          | \$575,150    | 8%          | 3%             | 40       | 48                     | 7        | 8        | -14% ▼       | \$348          | \$341,714    | -5%         | 5%             |  |  |
| ANAHEIM          | 92805 | 103                 | 115      | 18       | 20       | -11% ▼       | \$390          | \$603,278    | -2%         | 3%             | 78       | 72                     | 8        | 10       | -25% ▼       | \$363          | \$573,875    | 3%          | 7%             |  |  |
| ANAHEIM          | 92806 | 78                  | 87       | 12       | 19       | -58% ▼       | \$356          | \$669,917    | 6%          | 3%             | 8        | 5                      | 0        | 0        | 0% ▲         | \$0            | \$0          | 0%          | 3%             |  |  |
| ANAHEIM          | 92807 | 195                 | 189      | 36       | 45       | -25% ▼       | \$333          | \$756,139    | -13%        | 4%             | 20       | 38                     | 3        | 14       | -367% ▼      | \$377          | \$456,667    | -1%         | 4%             |  |  |
| ANAHEIM          | 92808 | 74                  | 93       | 13       | 19       | -46% ▼       | \$371          | \$889,577    | -9%         | 3%             | 55       | 59                     | 13       | 12       | 8% ▲         | \$436          | \$491,000    | 2%          | 5%             |  |  |
| BREA             | 92821 | 135                 | 157      | 26       | 38       | -46% ▼       | \$363          | \$688,577    | -5%         | 3%             | 28       | 28                     | 3        | 10       | -233% ▼      | \$359          | \$571,000    | -10%        | 8%             |  |  |
| BREA             | 92823 | 23                  | 19       | 4        | 1        | 75% ▲        | \$370          | \$971,875    | -12%        | 5%             | 13       | 19                     | 2        | 6        | -200% ▼      | \$428          | \$688,750    | -7%         | 7%             |  |  |
| BUENA PARK       | 90620 | 174                 | 180      | 37       | 35       | 5% ▲         | \$500          | \$761,754    | 20%         | 3%             | 2        | 1                      | 2        | 0        | 100% ▲       | \$358          | \$392,750    | 100%        | 6%             |  |  |
| BUENA PARK       | 90621 | 78                  | 94       | 7        | 14       | -100% ▼      | \$356          | \$592,857    | -1%         | 3%             | 45       | 31                     | 10       | 11       | -10% ▼       | \$359          | \$561,000    | -2%         | 13%            |  |  |
| CAPISTRANO BEACH | 92624 | 1                   | 1        | 0        | 0        | 0% ▲         | \$0            | \$0          | 0%          | 0%             | 0        | 0                      | 0        | 0        | 0% ▲         | \$0            | \$0          | 0%          | 0%             |  |  |
| CORONA DEL MAR   | 92625 | 74                  | 104      | 11       | 21       | -91% ▼       | \$1,554        | \$4,743,182  | 21%         | 4%             | 28       | 34                     | 6        | 9        | -50% ▼       | \$1,379        | \$1,811,667  | 24%         | 5%             |  |  |
| COSTA MESA       | 92626 | 162                 | 182      | 27       | 37       | -37% ▼       | \$205          | \$867,500    | -120%       | 4%             | 28       | 30                     | 2        | 5        | -150% ▼      | \$377          | \$512,500    | -1%         | 6%             |  |  |
| COSTA MESA       | 92627 | 175                 | 204      | 33       | 43       | -30% ▼       | \$568          | \$968,545    | -11%        | 5%             | 77       | 56                     | 13       | 4        | 69% ▲        | \$476          | \$751,077    | 7%          | 6%             |  |  |
| COTO DE CAZA     | 92679 | 116                 | 101      | 19       | 16       | 16% ▲        | \$375          | \$1,444,947  | 1%          | 2%             | 11       | 24                     | 3        | 3        | 0% ▲         | \$373          | \$606,333    | -2%         | 1%             |  |  |
| CYPRESS          | 90630 | 160                 | 196      | 22       | 41       | -86% ▼       | \$395          | \$725,136    | -1%         | 3%             | 24       | 30                     | 5        | 6        | -20% ▼       | \$363          | \$461,300    | -10%        | 4%             |  |  |
| CYPRESS          | 90720 | 0                   | 0        | 0        | 0        | 0% ▲         | \$0            | \$0          | 0%          | 0%             | 0        | 0                      | 0        | 0        | 0% ▲         | \$0            | \$0          | 0%          | 0%             |  |  |
| DANA POINT       | 92624 | 38                  | 55       | 10       | 13       | -30% ▼       | \$626          | \$1,316,750  | 29%         | 4%             | 14       | 9                      | 3        | 0        | 100% ▲       | \$390          | \$652,667    | 100%        | 8%             |  |  |



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|                  |       | Single Family Homes |          |          |          |              |                |              |             |                |          | Condominiums/Townhomes |          |          |              |                |              |             |                |  |  |
|------------------|-------|---------------------|----------|----------|----------|--------------|----------------|--------------|-------------|----------------|----------|------------------------|----------|----------|--------------|----------------|--------------|-------------|----------------|--|--|
| CITY             | ZIP   | YTD 2019            | YTD 2018 | JUN 2019 | JUN 2018 | JUN CHANGE % | PRICE PER SQFT | MEDIAN PRICE | SQFT CHANGE | TURN OVER RATE | YTD 2019 | YTD 2018               | JUN 2019 | JUN 2018 | JUN CHANGE % | PRICE PER SQFT | MEDIAN PRICE | SQFT CHANGE | TURN OVER RATE |  |  |
| DANA POINT       | 92629 | 128                 | 134      | 21       | 32       | -52% ▼       | \$621          | \$1,317,214  | -7%         | 4%             | 93       | 71                     | 14       | 9        | 36% ▲        | \$564          | \$770,036    | 14%         | 6%             |  |  |
| FOOTHILL RANCH   | 92610 | 45                  | 52       | 7        | 19       | -171% ▼      | \$401          | \$864,857    | -12%        | 5%             | 35       | 48                     | 4        | 9        | -125% ▼      | \$425          | \$400,500    | -12%        | 5%             |  |  |
| FOUNTAIN VALLEY  | 92708 | 198                 | 243      | 34       | 59       | -74% ▼       | \$439          | \$804,103    | 9%          | 3%             | 17       | 35                     | 1        | 6        | -500% ▼      | \$526          | \$265,000    | 21%         | 5%             |  |  |
| FULLERTON        | 92831 | 85                  | 107      | 15       | 21       | -40% ▼       | \$398          | \$793,500    | 0%          | 4%             | 33       | 49                     | 4        | 6        | -50% ▼       | \$393          | \$379,625    | 3%          | 5%             |  |  |
| FULLERTON        | 92832 | 54                  | 63       | 14       | 17       | -21% ▼       | \$449          | \$632,464    | 7%          | 4%             | 18       | 13                     | 2        | 3        | -50% ▼       | \$450          | \$172,250    | 22%         | 6%             |  |  |
| FULLERTON        | 92833 | 159                 | 220      | 33       | 33       | 0% ▲         | \$380          | \$735,849    | 1%          | 3%             | 56       | 66                     | 13       | 15       | -15% ▼       | \$380          | \$493,192    | 0%          | 5%             |  |  |
| FULLERTON        | 92835 | 141                 | 140      | 29       | 27       | 7% ▲         | \$398          | \$876,828    | 0%          | 4%             | 24       | 38                     | 5        | 8        | -60% ▼       | \$398          | \$389,600    | 10%         | 6%             |  |  |
| GARDEN GROVE     | 92840 | 138                 | 158      | 15       | 36       | -140% ▼      | \$348          | \$618,333    | -18%        | 3%             | 50       | 39                     | 4        | 6        | -50% ▼       | \$333          | \$403,125    | -15%        | 7%             |  |  |
| GARDEN GROVE     | 92841 | 80                  | 93       | 14       | 18       | -29% ▼       | \$405          | \$732,250    | 8%          | 3%             | 11       | 10                     | 3        | 1        | 67% ▲        | \$374          | \$432,333    | 4%          | 4%             |  |  |
| GARDEN GROVE     | 92843 | 70                  | 88       | 12       | 17       | -42% ▼       | \$392          | \$557,333    | 10%         | 2%             | 24       | 28                     | 1        | 4        | -300% ▼      | \$400          | \$335,000    | 11%         | 4%             |  |  |
| GARDEN GROVE     | 92844 | 46                  | 69       | 7        | 16       | -129% ▼      | \$357          | \$583,857    | -11%        | 3%             | 15       | 18                     | 3        | 2        | 33% ▲        | \$318          | \$453,333    | -11%        | 5%             |  |  |
| GARDEN GROVE     | 92845 | 84                  | 92       | 12       | 17       | -42% ▼       | \$442          | \$687,583    | 1%          | 3%             | 11       | 4                      | 2        | 1        | 50% ▲        | \$219          | \$228,500    | -67%        | 10%            |  |  |
| HUNTINGTON BEACH | 92646 | 222                 | 242      | 29       | 46       | -59% ▼       | \$476          | \$918,724    | 3%          | 3%             | 81       | 122                    | 12       | 25       | -108% ▼      | \$431          | \$576,917    | -5%         | 6%             |  |  |
| HUNTINGTON BEACH | 92647 | 136                 | 157      | 23       | 34       | -48% ▼       | \$471          | \$795,630    | 3%          | 3%             | 28       | 38                     | 6        | 8        | -33% ▼       | \$453          | \$460,833    | 7%          | 5%             |  |  |
| HUNTINGTON BEACH | 92648 | 145                 | 200      | 27       | 35       | -30% ▼       | \$610          | \$1,572,500  | 11%         | 3%             | 73       | 91                     | 12       | 15       | -25% ▼       | \$473          | \$576,125    | -7%         | 4%             |  |  |
| HUNTINGTON BEACH | 92649 | 122                 | 113      | 28       | 21       | 25% ▲        | \$671          | \$1,526,143  | 24%         | 3%             | 57       | 72                     | 5        | 16       | -220% ▼      | \$495          | \$710,200    | -20%        | 4%             |  |  |
| IRVINE           | 92602 | 106                 | 133      | 18       | 29       | -61% ▼       | \$460          | \$1,821,778  | 4%          | 6%             | 113      | 61                     | 19       | 9        | 53% ▲        | \$460          | \$916,947    | -11%        | 8%             |  |  |
| IRVINE           | 92603 | 51                  | 74       | 9        | 14       | -56% ▼       | \$618          | \$2,239,722  | -8%         | 3%             | 65       | 75                     | 11       | 13       | -18% ▼       | \$535          | \$908,273    | 2%          | 5%             |  |  |
| IRVINE           | 92604 | 55                  | 86       | 8        | 24       | -200% ▼      | \$452          | \$814,875    | -14%        | 3%             | 50       | 70                     | 8        | 17       | -113% ▼      | \$417          | \$489,938    | -22%        | 4%             |  |  |
| IRVINE           | 92606 | 33                  | 43       | 6        | 11       | -83% ▼       | \$473          | \$1,121,750  | 1%          | 2%             | 28       | 38                     | 5        | 13       | -160% ▼      | \$460          | \$584,600    | -16%        | 5%             |  |  |



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|------------------|-------|---------------------|----------|----------|----------|--------------|----------------|--------------|-------------|----------------|----------|------------------------|----------|----------|--------------|----------------|--------------|-------------|----------------|--|--|
| CITY             | ZIP   | YTD 2019            | YTD 2018 | JUN 2019 | JUN 2018 | JUN CHANGE % | PRICE PER SQFT | MEDIAN PRICE | SQFT CHANGE | TURN OVER RATE | YTD 2019 | YTD 2018               | JUN 2019 | JUN 2018 | JUN CHANGE % | PRICE PER SQFT | MEDIAN PRICE | SQFT CHANGE | TURN OVER RATE |  |  |
| IRVINE           | 92612 | 36                  | 46       | 5        | 8        | -60% ▼       | \$481          | \$851,200    | -5%         | 3%             | 106      | 152                    | 19       | 22       | -16% ▼       | \$504          | \$631,632    | -5%         | 6%             |  |  |
| IRVINE           | 92614 | 34                  | 37       | 5        | 10       | -100% ▼      | \$154          | \$1,013,400  | -229%       | 3%             | 66       | 81                     | 6        | 12       | -100% ▼      | \$463          | \$569,083    | -6%         | 4%             |  |  |
| IRVINE           | 92617 | 13                  | 10       | 2        | 2        | 0% ▲         | \$286          | \$481,250    | 18%         | 2%             | 0        | 0                      | 0        | 0        | 0% ▲         | \$0            | \$0          | 0%          | 0%             |  |  |
| IRVINE           | 92618 | 133                 | 159      | 16       | 54       | -238% ▼      | \$501          | \$1,682,219  | -10%        | 12%            | 351      | 287                    | 69       | 82       | -19% ▼       | \$436          | \$1,032,920  | -7%         | 14%            |  |  |
| IRVINE           | 92620 | 164                 | 216      | 28       | 40       | -43% ▼       | \$478          | \$1,253,714  | 1%          | 4%             | 164      | 207                    | 27       | 42       | -56% ▼       | \$487          | \$852,204    | 5%          | 6%             |  |  |
| LA HABRA         | 90631 | 196                 | 235      | 31       | 40       | -29% ▼       | \$239          | \$622,806    | -55%        | 3%             | 78       | 64                     | 12       | 12       | 0% ▲         | \$362          | \$449,500    | 11%         | 8%             |  |  |
| LA HABRA HEIGHTS | 90631 | 38                  | 34       | 9        | 12       | -33% ▼       | \$379          | \$1,028,500  | 7%          | 0%             | 2        | 0                      | 0        | 0        | 0% ▲         | \$0            | \$0          | 0%          | 0%             |  |  |
| LA PALMA         | 90623 | 35                  | 55       | 8        | 10       | -25% ▼       | \$352          | \$765,000    | -3%         | 3%             | 3        | 5                      | 1        | 2        | -100% ▼      | \$403          | \$426,000    | -1%         | 3%             |  |  |
| LADERA RANCH     | 92694 | 2                   | 130      | 1        | 25       | -2,400% ▼    | \$0            | \$1,080,000  | 0%          | 1%             | 9        | 46                     | 1        | 10       | -900% ▼      | \$358          | \$515,000    | 0%          | 2%             |  |  |
| LAGUNA BEACH     | 92651 | 174                 | 194      | 28       | 38       | -36% ▼       | \$1,137        | \$2,222,732  | -60%        | 4%             | 17       | 28                     | 2        | 5        | -150% ▼      | \$1,852        | \$3,967,500  | 40%         | 3%             |  |  |
| LAGUNA HILLS     | 92653 | 124                 | 137      | 24       | 23       | 4% ▲         | \$415          | \$1,064,771  | -3%         | 4%             | 48       | 64                     | 10       | 17       | -70% ▼       | \$363          | \$532,650    | -3%         | 5%             |  |  |
| LAGUNA HILLS     | 92656 | 2                   | 3        | 1        | 1        | 0% ▲         | \$348          | \$752,500    | -12%        | 0%             | 21       | 26                     | 4        | 5        | -25% ▼       | \$442          | \$386,125    | 2%          | 0%             |  |  |
| LAGUNA NIGUEL    | 92677 | 305                 | 349      | 49       | 78       | -59% ▼       | \$455          | \$1,182,878  | 4%          | 4%             | 191      | 207                    | 30       | 34       | -13% ▼       | \$453          | \$527,683    | 1%          | 5%             |  |  |
| LAGUNA WOODS     | 92637 | 0                   | 0        | 0        | 0        | 0% ▲         | \$0            | \$0          | 0%          | 0%             | 214      | 240                    | 26       | 50       | -92% ▼       | \$304          | \$327,904    | -8%         | 6%             |  |  |
| LAKE FOREST      | 92610 | 19                  | 0        | 1        | 0        | 100% ▲       | \$0            | \$1,295,500  | 0%          | 1%             | 0        | 0                      | 0        | 0        | 0% ▲         | \$0            | \$0          | 0%          | 0%             |  |  |
| LAKE FOREST      | 92630 | 226                 | 334      | 39       | 70       | -79% ▼       | \$367          | \$791,064    | -6%         | 4%             | 130      | 166                    | 21       | 46       | -119% ▼      | \$394          | \$386,310    | -4%         | 5%             |  |  |
| LAKE FOREST      | 92679 | 2                   | 0        | 1        | 0        | 100% ▲       | \$0            | \$1,750,000  | 0%          | 0%             | 0        | 0                      | 0        | 0        | 0% ▲         | \$0            | \$0          | 0%          | 0%             |  |  |
| LOS ALAMITOS     | 90720 | 80                  | 110      | 12       | 24       | -100% ▼      | \$548          | \$941,250    | 14%         | 3%             | 61       | 12                     | 10       | 3        | 70% ▲        | \$373          | \$809,750    | -5%         | 24%            |  |  |
| MIDWAY CITY      | 92655 | 17                  | 12       | 1        | 2        | -100% ▼      | \$513          | \$725,000    | -84%        | 3%             | 5        | 5                      | 2        | 0        | 100% ▲       | \$398          | \$390,000    | 100%        | 4%             |  |  |



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|                        |       | Single Family Homes |          |          |          |              |                |              |             |                |          | Condominiums/Townhomes |          |          |              |                |              |             |                |  |  |
|------------------------|-------|---------------------|----------|----------|----------|--------------|----------------|--------------|-------------|----------------|----------|------------------------|----------|----------|--------------|----------------|--------------|-------------|----------------|--|--|
| CITY                   | ZIP   | YTD 2019            | YTD 2018 | JUN 2019 | JUN 2018 | JUN CHANGE % | PRICE PER SQFT | MEDIAN PRICE | SQFT CHANGE | TURN OVER RATE | YTD 2019 | YTD 2018               | JUN 2019 | JUN 2018 | JUN CHANGE % | PRICE PER SQFT | MEDIAN PRICE | SQFT CHANGE | TURN OVER RATE |  |  |
| MISSION VIEJO          | 92691 | 214                 | 249      | 43       | 50       | -16% ▼       | \$398          | \$723,928    | -3%         | 3%             | 66       | 90                     | 10       | 13       | -30% ▼       | \$413          | \$429,500    | 3%          | 5%             |  |  |
| MISSION VIEJO          | 92692 | 242                 | 303      | 39       | 49       | -26% ▼       | \$389          | \$665,308    | 5%          | 4%             | 78       | 98                     | 13       | 15       | -15% ▼       | \$358          | \$555,231    | -10%        | 5%             |  |  |
| MISSION VIEJO          | 92694 | 140                 | 167      | 30       | 36       | -20% ▼       | \$363          | \$1,047,500  | -9%         | 4%             | 73       | 115                    | 16       | 19       | -19% ▼       | \$358          | \$564,000    | -2%         | 6%             |  |  |
| NEWPORT BEACH          | 92625 | 1                   | 1        | 1        | 0        | 100% ▲       | \$0            | \$1,462,500  | 0%          | 0%             | 0        | 0                      | 0        | 0        | 0% ▲         | \$0            | \$0          | 0%          | 0%             |  |  |
| NEWPORT BEACH          | 92657 | 8                   | 14       | 0        | 4        | 0% ▲         | \$0            | \$0          | 0%          | 0%             | 5        | 4                      | 1        | 0        | 100% ▲       | \$677          | \$1,100,000  | 100%        | 1%             |  |  |
| NEWPORT BEACH          | 92660 | 192                 | 208      | 30       | 35       | -17% ▼       | \$882          | \$2,760,200  | 7%          | 5%             | 47       | 39                     | 7        | 12       | -71% ▼       | \$662          | \$1,129,500  | 10%         | 5%             |  |  |
| NEWPORT BEACH          | 92661 | 41                  | 40       | 6        | 6        | 0% ▲         | \$1,751        | \$3,992,333  | -42%        | 5%             | 2        | 5                      | 1        | 0        | 100% ▲       | \$1,144        | \$1,295,000  | 100%        | 1%             |  |  |
| NEWPORT BEACH          | 92662 | 6                   | 14       | 0        | 4        | 0% ▲         | \$0            | \$0          | 0%          | 2%             | 0        | 0                      | 0        | 0        | 0% ▲         | \$0            | \$0          | 0%          | 0%             |  |  |
| NEWPORT BEACH          | 92663 | 67                  | 109      | 6        | 28       | -367% ▼      | \$1,159        | \$3,574,167  | 1%          | 4%             | 51       | 67                     | 4        | 13       | -225% ▼      | \$543          | \$809,500    | -27%        | 4%             |  |  |
| NEWPORT COAST          | 92657 | 47                  | 73       | 7        | 13       | -86% ▼       | \$591          | \$2,666,429  | -59%        | 3%             | 32       | 41                     | 6        | 5        | 17% ▲        | \$665          | \$1,526,250  | -18%        | 5%             |  |  |
| NORTH TUSTIN           | 92705 | 1                   | 1        | 1        | 0        | 100% ▲       | \$409          | \$1,250,000  | 100%        | 0%             | 0        | 0                      | 0        | 0        | 0% ▲         | \$0            | \$0          | 0%          | 0%             |  |  |
| ORANGE                 | 92865 | 76                  | 93       | 17       | 18       | -6% ▼        | \$403          | \$668,971    | 8%          | 4%             | 24       | 35                     | 8        | 4        | 50% ▲        | \$327          | \$536,438    | -4%         | 4%             |  |  |
| ORANGE                 | 92866 | 28                  | 47       | 4        | 13       | -225% ▼      | \$419          | \$723,000    | -13%        | 3%             | 15       | 7                      | 3        | 1        | 67% ▲        | \$389          | \$491,167    | 14%         | 5%             |  |  |
| ORANGE                 | 92867 | 155                 | 169      | 26       | 38       | -46% ▼       | \$426          | \$824,692    | 13%         | 3%             | 12       | 22                     | 0        | 5        | 0% ▲         | \$0            | \$0          | 0%          | 5%             |  |  |
| ORANGE                 | 92868 | 55                  | 50       | 9        | 8        | 11% ▲        | \$440          | \$547,056    | 1%          | 4%             | 23       | 20                     | 4        | 7        | -75% ▼       | \$414          | \$309,250    | 4%          | 6%             |  |  |
| ORANGE                 | 92869 | 132                 | 142      | 20       | 24       | -20% ▼       | \$352          | \$799,275    | -5%         | 3%             | 73       | 66                     | 15       | 12       | 20% ▲        | \$404          | \$461,500    | -11%        | 6%             |  |  |
| PLACENTIA              | 92870 | 200                 | 218      | 32       | 42       | -31% ▼       | \$354          | \$678,250    | -4%         | 4%             | 35       | 35                     | 5        | 9        | -80% ▼       | \$429          | \$534,800    | 8%          | 5%             |  |  |
| RANCHO MISSION VIEJO   | 92694 | 156                 | 37       | 23       | 9        | 61% ▲        | \$401          | \$854,957    | 4%          | 5%             | 71       | 6                      | 9        | 1        | 89% ▲        | \$355          | \$549,944    | -2%         | 4%             |  |  |
| RANCHO SANTA MARGARITA | 92688 | 156                 | 169      | 34       | 41       | -21% ▼       | \$385          | \$763,309    | -1%         | 4%             | 177      | 204                    | 33       | 40       | -21% ▼       | \$404          | \$508,561    | -5%         | 6%             |  |  |
| SAN CLEMENTE           | 92672 | 216                 | 214      | 29       | 44       | -52% ▼       | \$634          | \$1,493,931  | 13%         | 5%             | 42       | 39                     | 8        | 6        | 25% ▲        | \$446          | \$469,313    | -2%         | 4%             |  |  |



# Orange County Market Update - JUN 2019

County Percentage Change : -37.37 %

2018 JUN Sales: 3,371 2019 JUN Sales: 2,454

|                     |       | Single Family Homes |          |          |          |              |                |              |             |                |          | Condominiums/Townhomes |          |          |              |                |              |             |                |  |  |
|---------------------|-------|---------------------|----------|----------|----------|--------------|----------------|--------------|-------------|----------------|----------|------------------------|----------|----------|--------------|----------------|--------------|-------------|----------------|--|--|
| CITY                | ZIP   | YTD 2019            | YTD 2018 | JUN 2019 | JUN 2018 | JUN CHANGE % | PRICE PER SQFT | MEDIAN PRICE | SQFT CHANGE | TURN OVER RATE | YTD 2019 | YTD 2018               | JUN 2019 | JUN 2018 | JUN CHANGE % | PRICE PER SQFT | MEDIAN PRICE | SQFT CHANGE | TURN OVER RATE |  |  |
| SAN CLEMENTE        | 92673 | 195                 | 218      | 45       | 45       | 0% ▲         | \$389          | \$1,038,700  | 3%          | 5%             | 58       | 58                     | 13       | 10       | 23% ▲        | \$371          | \$626,538    | -15%        | 6%             |  |  |
| SAN JUAN CAPISTRANO | 92675 | 193                 | 229      | 38       | 44       | -16% ▼       | \$442          | \$1,087,026  | 11%         | 5%             | 46       | 53                     | 6        | 10       | -67% ▼       | \$406          | \$760,250    | -2%         | 4%             |  |  |
| SANTA ANA           | 92701 | 36                  | 46       | 5        | 7        | -40% ▼       | \$391          | \$535,000    | -4%         | 2%             | 59       | 81                     | 7        | 11       | -57% ▼       | \$328          | \$385,571    | -10%        | 5%             |  |  |
| SANTA ANA           | 92703 | 82                  | 103      | 10       | 8        | 20% ▲        | \$381          | \$526,700    | 0%          | 3%             | 15       | 16                     | 1        | 7        | -600% ▼      | \$344          | \$430,000    | 3%          | 5%             |  |  |
| SANTA ANA           | 92704 | 91                  | 115      | 18       | 20       | -11% ▼       | \$389          | \$631,278    | 0%          | 2%             | 66       | 67                     | 12       | 18       | -50% ▼       | \$386          | \$315,625    | 4%          | 4%             |  |  |
| SANTA ANA           | 92705 | 191                 | 174      | 44       | 30       | 32% ▲        | \$413          | \$1,148,580  | -4%         | 4%             | 32       | 17                     | 3        | 2        | 33% ▲        | \$296          | \$379,000    | -31%        | 4%             |  |  |
| SANTA ANA           | 92706 | 96                  | 102      | 16       | 21       | -31% ▼       | \$387          | \$699,688    | -14%        | 4%             | 7        | 16                     | 2        | 4        | -100% ▼      | \$347          | \$312,500    | 6%          | 5%             |  |  |
| SANTA ANA           | 92707 | 67                  | 113      | 11       | 27       | -145% ▼      | \$421          | \$601,091    | -5%         | 2%             | 42       | 59                     | 7        | 9        | -29% ▼       | \$391          | \$368,571    | 9%          | 4%             |  |  |
| SEAL BEACH          | 90740 | 63                  | 86       | 9        | 9        | 0% ▲         | \$479          | \$995,389    | -16%        | 3%             | 26       | 26                     | 4        | 7        | -75% ▼       | \$380          | \$370,000    | 0%          | 7%             |  |  |
| SILVERADO           | 92676 | 35                  | 18       | 3        | 6        | -100% ▼      | \$530          | \$571,000    | -20%        | 6%             | 0        | 0                      | 0        | 0        | 0% ▲         | \$0            | \$0          | 0%          | 0%             |  |  |
| STANTON             | 90680 | 63                  | 59       | 9        | 14       | -56% ▼       | \$401          | \$555,000    | 5%          | 3%             | 30       | 34                     | 3        | 11       | -267% ▼      | \$365          | \$379,000    | 1%          | 5%             |  |  |
| SUNSET BEACH        | 90742 | 5                   | 5        | 3        | 3        | 0% ▲         | \$1,851        | \$2,101,333  | 46%         | 6%             | 1        | 2                      | 0        | 0        | 0% ▲         | \$0            | \$0          | 0%          | 2%             |  |  |
| TRABUCO CANYON      | 92679 | 122                 | 164      | 20       | 34       | -70% ▼       | \$364          | \$987,000    | 0%          | 2%             | 39       | 24                     | 8        | 2        | 75% ▲        | \$421          | \$423,500    | 10%         | 5%             |  |  |
| TUSTIN              | 92780 | 151                 | 174      | 31       | 47       | -52% ▼       | \$408          | \$684,677    | -219%       | 4%             | 31       | 46                     | 5        | 11       | -120% ▼      | \$373          | \$430,500    | -5%         | 4%             |  |  |
| TUSTIN              | 92782 | 73                  | 77       | 11       | 18       | -64% ▼       | \$424          | \$1,296,455  | 4%          | 3%             | 72       | 105                    | 11       | 20       | -82% ▼       | \$473          | \$708,773    | 3%          | 5%             |  |  |
| VILLA PARK          | 92861 | 34                  | 35       | 4        | 10       | -150% ▼      | \$299          | \$1,280,000  | -36%        | 3%             | 0        | 0                      | 0        | 0        | 0% ▲         | \$0            | \$0          | 0%          | 0%             |  |  |
| WESTMINSTER         | 92683 | 218                 | 252      | 34       | 57       | -68% ▼       | \$442          | \$670,044    | 7%          | 3%             | 8        | 23                     | 1        | 6        | -500% ▼      | \$403          | \$760,000    | 20%         | 3%             |  |  |
| YORBA LINDA         | 92886 | 241                 | 284      | 44       | 59       | -34% ▼       | \$386          | \$1,040,886  | -4%         | 4%             | 115      | 69                     | 31       | 11       | 65% ▲        | \$380          | \$647,952    | 8%          | 8%             |  |  |
| YORBA LINDA         | 92887 | 106                 | 114      | 18       | 23       | -28% ▼       | \$378          | \$1,023,222  | 0%          | 4%             | 42       | 33                     | 4        | 8        | -100% ▼      | \$368          | \$452,500    | 6%          | 7%             |  |  |